







## **Customized Real Estate Services**

#### Overview

High Associates is a leading developer, broker, and manager of office, industrial, retail, and multi-family properties from South Central Pa. to Florida. Our managed portfolio includes major corporate centers located throughout the eastern United States.

#### Commercial/Industrial Brokerage

High Associates provides marketing expertise in sales and leasing for large and small companies throughout southeastern Pennsylvania. Our Realtors are knowledgeable and experienced in warehouse, office, retail, and investment sales as well as buyer and tenant representation.

#### **Asset and Property Management**

High Associates listens carefully to client needs to understand how their businesses function, then works together with them to provide an ideal facility. Creative lease structures, including build-to-suit-to-lease, are designed to serve both the financial objectives of the property owner as well as the business objectives of the tenant. Dedicated asset managers, assigned to each property, ensure that the ongoing needs of the tenant and owner are continually met. Our high commercial and residential occupancy and retention rates are the result of this commitment.

## **Appraisal**

Our professional valuation and consulting services support the requirements and goals of corporations, lenders, attorneys, accountants, municipalities and individual property owners. We provide expertise in the valuation of all types of real estate including industrial, self-storage, offices, retail centers, apartments, residential subdivisions, government buildings, retirement and congregate care facilities, and special purpose properties.

## Development

High Associates' development services team provides customized, singlesource, turnkey solutions to our clients' most challenging real estate projects. Backed by decades of experience and coupled with the

# High Associates At a Glance

Year Founded: 1980 # of Employees: 125 www.highassociates.com

Company HQ: 1853 William Penn Way Lancaster, PA 17601

Executive Leadership: Mark Fitzgerald, President and COO





architectural and construction capabilities within the High organization, our clients benefit from our full-service approach to the development process.

As a member of the Urban Land Institute and a long-time practitioner of Smart Growth principles, we view our role as one that is integral to the betterment of communities through the delivery of sound, mutually beneficial projects which support progressive development practices. This approach includes protecting heritage resources, promoting sustainable and livable communities, expanding infrastructure while managing community growth principles, and generating sustained community participation and collaboration.

Our clients include individual property and landowners, institutions, public and private businesses, municipalities, and trusts.

#### Facility and Renovation Services

Within our Pennsylvania market, our expert team provides comprehensive interior and exterior renovation services for not only our own tenants, but also additional clients who seek an experienced, professional approach to their facility needs. Our turnkey services run the gamut from space planning and interior design through permitting and construction.

For customers in Lancaster County, Pa., we provide an even broader line of services including landscape maintenance and installation, snow removal, and mechanical services including HVAC maintenance and installation, plumbing, and electrical repairs.

### High Associates in the News

Our leaders are recognized industry experts. We welcome opportunities to speak, participate in moderated discussions, and are available for comment.

**Media/Marketing Contact:** 

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